



Massachusetts Association of Public Purchasing Officials (MAPPO)

Meeting Minutes

Wednesday, April 13th, 2016

Old Colonial Café, 171 Nahatan Street, Norwood, MA 02062

Hosted By: Cathy Carney, Contract Administrator, Town of Norwood

Officers Present:

Mary Delaney, President

Tom Watkins, Vice President

Sarah Stanton, Co-Treasurer

David Gelineau, Co- Treasurer

Whitney Haskell, Co- Secretary

Bill Pappas, Co-Secretary

Welcome

President Mary Delaney welcomed everyone and thanked Cathy Carney for hosting.

Business Meeting:

President Delaney opened the meeting at 11:35 AM.

Secretary's Report:

President Delaney requested a motion to approve the minutes from March's meeting. The motion was made, seconded, and the minutes were approved.

Treasurer's Report:

Co-Treasurer David Gelineau presented the Treasurer's report for the month of March. President Delaney requested a motion to approve. The motion was made, seconded, and the report was approved.

Legislative Affairs Committee:

Executive Board Member David Geanakakis spoke on the changes to the Municipal Modernization Bill. Board Member Geanakakis stated the change to the quote limits will bring uniformity to the three primary procurement laws. Unfortunately, the newspaper requirement will continue and anything over 50K will need to be posted on CommBuys. Board Member Geanakakis stated he will provide specifics when he knows more.

Announcements:

President Mary Delaney informed members that MASSBUYS will be held on April 28th at Gillette Stadium in Foxborough, and stated volunteers were needed for the MAPPO booth. Vice President Tom Watkins reminded members of the Annual Spring Conference on May 18th and 19th at the Devens Common Center. The conference registration will go out soon and anyone who registers early will be entered into a prize drawing. Vice President Watkins said they are working on an exciting agenda with topics including street lights and MASCOR contracts. Room blocks are available at a reduced rate for MAPPO members. Co-Treasurer Sarah Stanton stated that June's meeting location will be somewhere in the North Shore.

New Business/Member Agenda Items:

President Mary Delaney reminded members of the survey to vote on changes to the bylaws and budget. President Delaney and Board Member David Geanakakis each gave statements on the proposed changes.

Speaker:

Bob McInturff, of McInturff Associates, spoke about the expectations of the Supply Chain Management job market. Bob explained that it is sometimes hard to sum up your career in just two words (ie Sourcing Specialist, Purchasing Manager) and that titles do not reveal the whole picture. He stated that you need to sell your hard skills as well as your soft skills and be ready to acquire new skills along the way. Bob then went over a list of Supply Chain skill sets from actual job postings including: strong statistic and data analysis skills, strong Excel and database management skills, and willingness to travel domestically and/or internationally. He highlighted the importance of team/cross-functional relationships and communicating effectively with suppliers, customers, and partners. Bob mentioned that you will be screened for your education, experience, job title, etc. but you will be hired for your accomplishments and fit. He explained how to go about advancing your Supply Chain career and how it's all about networking. You should ask yourself questions such as: What do I know? Why hire me and why now? Bob thanked members for letting him speak and provided them with some websites with information on Supply Chain certifications.

President Mary Delaney thanked Bob McInturff for presenting.

Lunch was served at 12:00pm and the meeting was adjourned at 2:15pm.

Respectfully submitted,

Bill Pappas
Co-Secretary