

# Massachusetts Association of Public Purchasing Officials (MAPPO)

Meeting Minutes Wednesday, October 21, 2015 CBS Scene, 200 Patriot Place, Foxborough, MA 02035 Hosted By: MAPPO Officers

### Officers Present:

Mary Delaney, President Sarah Stanton, Co-Treasurer David Gelineau, Co-Treasurer Whitney Haskell, Co-Secretary Bill Pappas, Co-Secretary

# New Members Attending:

Maureen Doherty, Stoughton Varsha Gandhi, Lawrence Chad Luongo, Everett

#### Lunch:

At 11:45am, President Mary Delaney informed everyone we would be having lunch before the meeting. A buffet lunch of salad, vegetables, mashed potatoes, and steak tips was served.

#### Welcome:

President Mary Delaney called the meeting to order at 12:30pm. President Delaney welcomed everyone and thanked Co-Treasurer Stanton for setting up the meeting. President Delaney also informed us that Vice President Tom Watkins would not be present because his wife had recently given birth to a baby girl; the news received a round of applause from all members. It was also announced that Co-Treasurer Gelineau was celebrating his birthday.

### **Treasurer's Report:**

Co-Treasurer David Gelineau presented the Treasurer's report for the month of September. President Delaney requested a motion to approve. The motion was made, seconded, and the report was approved.

#### MUNIS Working Group:

David Geanakakis informed members that the MUNIS users group is scheduled to be meeting in November.

## **Speaker Committee:**

Angela Allen informed members of next month's meeting at the Red Barn in Amherst, MA. Angela stated the dates of upcoming meetings should be up on the website, although not all speakers have been confirmed. President Mary Delaney asked members if they are interested in joining any of the MAPPO committees, and if so, to let her know.

## **New Business:**

President Mary Delaney spoke again about the "MAPPO Mentoring Program". President Delaney would like to start next month at the November meeting. There will be time set aside before the November meeting to build some relationships, and casually talk about some ideas about the Mentoring Program and how we can help it grow. President Delaney also informed us that Executive Board Member Jim McLaughlin put in his resignation and will be stepping down.

# Speaker:

Jack Nevison, President of New Leaf Project Management, spoke on "Good Estimates and Bad Estimates – Eight Traps to Avoid." Jack is the author of six books and numerous articles on computing and management. He is the past president of the Mass Bay Chapter of the Project Management Institute and a certified Project Management Professional (PMP). He explained how to create good estimates when planning a project. He touched on the different types of "traps" you can fall in if you are not careful. Such as: the overconfidence trap, the confirming-evidence trap, the base rate trap, the regression trap, and the prudence trap. He concluded with some ways that we can create a better process that will improve our work estimates and help you become a better project manager.

The meeting was adjourned at 2:15pm

Respectfully submitted,

Bill Pappas MAPPO Co-Secretary